|  |  | Dysfunctional (X) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Functional (Y) |  | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |
|  | -2 | -1 | 0 | 2 | 4 |  |
| I like it | 4 | Q | A | A | A | P |
| I expect It | 2 | R | Q | I | I | M |
| I am neutral | 0 | R | I | I | I | M |
| I can tolerate it | -1 | R | I | I | Q | M |
| I dislike it | -2 | R | R | R | R | Q |


| Code | Result |
| :--- | :--- |
| $\mathbf{M}$ | Must-Be |
| $\mathbf{P}$ | Perfomance |
| $A$ | Attractive |
| $\mathbf{I}$ | Indifferent |
| R | Reverse |
| Q | Questionable |



| Kano <br> Result | Feature | Importance <br> score AVG |
| :--- | :--- | ---: |
| A | Watch App | 4.1 |
| I | Widget on iPhone home screen | 3.7 |
| A | Location Tracker | 4.6 |
| I | Diet Tracking | 2.5 |
| I | Menstruation Tracking | 2.8 |
| A | Process Journal | 3.6 |
| A | Stride Tracker Feature | 3.6 |
| I | Body Status Warning Notification | 3.5 |
| A | Goal Setting and Tracking | 4.4 |
| A | Daily Feeling Check-ln | 4.1 |
| A | Trainer access to Lucid stats | 4.2 |
| I | Share Lucid stats to social media | 2.7 |
| A | Lactic Threshold | 4.9 |


| Watch App |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Feature Absent |  |  |  |  |
| Feature Present I like it I expect It I am neutral I can tolerate it I dislike it <br>  -2 -1 0 2 4 <br> I like it 4   6 3 <br> I expect It 2    1 <br> I am neutral 0   1  <br> I can tolerate it -1     <br> I dislike it -2 1    |  |  |  |  |  |  |


| Code | Result |
| :--- | :--- |
| M | Must-Be |
| P | Perfomance |
| A | Attractive |
| I | Indifferent |
| R | Reverse |
| Q | Questionable |

Importance AVG: 4.1 ATTRACTIVE

| Code | Result | $\#$ |
| :--- | :--- | ---: |
| M | Must-Be | 1 |
| P | Perfomance | 0 |
| A | Attractive | 9 |
| I | Indifferent | 2 |
| R | Reverse | 1 |
| Q | Questionable | 0 |

Widget on iPhone home screen

|  | Feature Absent |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |  |
|  | -2 | -1 | 0 | 2 | 4 |  |
| I like it | 4 |  | 1 | 1 | 3 | 1 |
| I expect It | 2 |  |  |  |  | 1 |
| I am neutral | 0 |  |  | 3 | 1 |  |
| I can tolerate it | -1 |  | 1 |  |  |  |
| I dislike it | -2 | 1 |  |  |  |  |

Importance AVG: 3.7
INDIFFERENT

| Code | Result | $\#$ |
| :--- | :--- | ---: |
| M | Must-Be | 1 |
| P | Perfomance | 1 |
| A | Attractive | 5 |
| I | Indifferent | 5 |
| R | Reverse | 1 |
| Q | Questionable | 0 |

## Location Tracker

| Location Tracker |  | Feature Absent |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present |  | 1 like it | I expect It | I am neutral | I can tolerate it | I dislike it |
|  |  | -2 | -1 | 0 | 2 | 4 |
| I like it | 4 |  |  | 3 | 2 | 2 |
| I expect It | 2 |  |  |  | 2 | 1 |
| I am neutral | 0 |  |  | 2 |  |  |
| I can tolerate it | -1 |  | 1 |  |  |  |
| I dislike it | -2 |  |  |  |  |  |


| Code |  |
| :--- | :--- |
| Result |  |
| M | Must-Be |
| P | Perfomance |
| A | Attractive |
| I | Indifferent |
| R | Reverse |
| Q | Questionable |

Importance AVG: 4.6
Indifferent

| Code | Result | $\#$ |
| :--- | :--- | :--- |
| M | Must-Be | 1 |
| P | Perfomand | 2 |
| A | Attractive | 5 |
| I | Indifferent | 5 |
| R | Reverse | 0 |
| Q | Questiona | 0 |

## Diet Tracking

|  | Feature Absent |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |  |
|  | -2 | -1 | 0 | 2 | 4 |  |
| I like it | 4 |  | 1 | 2 |  | 1 |
| I expect It | 2 |  |  |  |  |  |
| I am neutral | 0 |  |  | 6 |  |  |
| I can tolerate it | -1 | 1 | 1 |  | 1 |  |
| I dislike it | -2 |  |  |  |  |  |


| Code | Result |
| :--- | :--- |
| $M$ | Must-Be |
| $P$ | Perfomance |
| $A$ | Attractive |
| I | Indifferent |
| $R$ | Reverse |
| $Q$ | Questionable |

Importance AVG: 2.5
Indifferent

| Code | Result | \# |
| :--- | :--- | :--- |
| M | Must-Be | 0 |
| P | Perfomand | 1 |
| A | Attractive | 3 |
| I | Indifferent | 7 |
| R | Reverse | 1 |
| Q | Questional | 1 |

$$
\begin{array}{ll}
\text { Should be } & X=0.00 \\
& y=1.17
\end{array}
$$



| Prompted Process Journal |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Feature Absent |  |  |  |  |
| Feature Present |  |  |  |  |  |  | |  | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | -2 | -1 | 0 | 2 | 4 |
| I like it | 4 |  |  | 2 | 4 |
| I expect It | 2 |  | 1 |  |  |
| I am neutral | 0 |  |  | 4 |  |
| I can tolerate it | -1 |  | 1 |  |  |
| I dislike it | -2 |  |  |  |  |


| Code |  |
| :--- | :--- |
| Result |  |
| $M$ | Must-Be |
| $P$ | Perfomance |
| $A$ | Attractive |
| I | Indifferent |
| $R$ | Reverse |
| Q | Questionable |

Importance AVG: 3.7 ATTRACTIVE

| Importance Avg: 2.8 |  |
| ---: | ---: |
| User | Rating |
| 1 | No Answer |
| 2 | 1 |
| 3 | 1 |
| 4 | 5 |
| 5 | 5 |
| 6 | 3 |
| 7 | 2 |
| 8 | 4 |
| 9 | 5 |
| 10 | 2 |
| 11 | 2 |
| 12 | 1 |
| 13 | 2 |


| Code | Result | $\#$ |
| :--- | :--- | :--- |
| M | Must-Be | 0 |
| P | Perfomanc | 1 |
| A | Attractive | 6 |
| I | Indifferent | 5 |
| R | Reverse | 0 |
| Q | Questional | 1 |

Should be $\quad \begin{array}{r}x=0.92 \\ y=2.25\end{array}$

|  |  | Feature Absent |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present |  | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |
|  |  | -2 | -1 | 0 | 2 | 4 |
| 1 like it | 4 |  |  | 1 | 6 | 1 |
| 1 expect It | 2 |  |  |  |  |  |
| I am neutral | 0 |  |  | 3 |  |  |
| I can tolerate it | -1 | 1 |  |  |  |  |
| I dislike it | -2 | 1 |  |  |  |  |
| Importance AVG: 3.6 |  |  |  |  | $\mathrm{x}=0.92$ |  |
| ATTRACTIVE |  |  |  |  | $y=2.23$ |  |


| Code | Result |  |
| :--- | :--- | :--- |
| $M$ | Must-Be | 0 |
| $P$ | Perfomance | 1 |
| $A$ | Attractive | 7 |
| $I$ | Indifferent | 3 |
| $R$ | Reverse | 2 |
| $Q$ | Questionable | 0 |

Zach

Body Status Warning Notification

|  |  | Feature Absent |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |  |  |
|  | -2 | -1 | 0 | 2 | 4 |  |  |
| I like it | 4 |  |  | 4 | 2 |  |  |
| I expect It | 2 |  |  |  | 1 |  |  |
| I am neutral | 0 |  |  | 2 | 1 |  |  |
| I can tolerate it | -1 |  |  | 1 |  |  |  |
| I dislike it | -2 | 1 | 1 |  |  |  |  |

ATTRACTIVE

| Importance Avg: 3.5 |  |
| ---: | ---: |
| User | Rating |
| 1 | No Answer |
| 2 | 5 |
| 3 | 7 |
| 4 | 4 |
| 5 | 5 |
| 6 | 4 |
| 7 | 1 |
| 8 | 5 |
| 9 | 3 |
| 10 | 2 |
| 11 | 4 |
| 12 | 1 |
| 13 | 1 |


| Code | Result | $\#$ |
| :--- | :--- | ---: |
| M | Must-Be | 0 |
| P | Perfomance | 0 |
| A | Attractive | 6 |
| I | Indifferent | 5 |
| R | Reverse | 2 |
| Q | Questionable | 0 |

$x=0.38$
$y=1.62$

## Goal Setting and Tracking

|  |  | Feature Absent |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |  |
|  | -2 | -1 | 0 | 2 | 4 |  |
| I like it | 4 |  |  | 5 | 5 |  |
| I expect It | 2 |  |  |  |  | 1 |
| I am neutral | 0 |  |  | 1 |  |  |
| I can tolerate it | -1 |  |  | 1 |  |  |
| I dislike it | -2 |  |  |  |  |  |

ATTRACTIVE

| Importance Avg: 4.4 |  |
| ---: | ---: |
| User | Rating |
| 1 | No Answer |
| 2 | 4 |
| 3 | 7 |
| 4 | 6 |
| 5 | 4 |
| 6 | 4 |
| 7 | 5 |
| 8 | 6 |
| 9 | 4 |
| 10 | 3 |
| 11 | 4 |
| 12 | 5 |
| 13 | 1 |


| Code | Result | $\#$ |
| :--- | :--- | ---: |
| M | Must-Be | 1 |
| P | Perfomance | 0 |
| A | Attractive | 10 |
| I | Indifferent | 2 |
| R | Reverse | 0 |
| Q | Questionable | 0 |

$x=1.08$
$y=3.15$

## Daily Feeling Check In

|  | Feature Absent |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Present | I like it | I expect It | I am neutral I can tolerate it | I dislike it |  |  |
|  | -2 | -1 | 0 | 2 | 4 |  |
| I like it | 4 |  |  | 2 | 4 | 1 |
| I expect It | 2 |  | 1 |  |  |  |
| I am neutral | 0 |  |  | 3 |  |  |
| I can tolerate it | -1 |  | 1 |  |  |  |
| I dislike it | -2 |  |  |  | 1 |  |

ATTRACTIVE

| Importance Avg: 4.1 |  |
| :--- | :--- |
| User | Rating |
|  | 1 |
| 2 | 3 |
| 3 | 3 |
| 4 | 6 |
| 5 | 4 |
| 6 | 5 |
| 7 | 1 |
| 8 | 6 |
| 9 | 4 |
| 10 | 6 |
| 11 | 3 |
| 12 | New |
| 13 | 4 |
|  |  |


| Code | Result | \# |
| :--- | :--- | ---: |
| M | Must-Be | 0 |
| P | Perfomance | 1 |
| A | Attractive | 6 |
| I | Indifferent | 4 |
| R | Reverse | 1 |
| Q | Questionable | 1 |
|  |  |  |
| $x=0.92$ |  |  |
| $y=2.08$ |  |  |
| $x=1.08$ |  |  |
| $y=2.08$ |  |  |


| Trainer access to Lucid stats |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Feature Absent |  |  |  |  |  |
| Feature Present | I like it | I expect It | I am neutral I can tolerate it I dislike it |  |  |  |  |
|  | -2 | -1 | 0 | 2 | 4 |  |  |
| I like it | 4 |  |  | 5 | 3 | 1 |  |
| I expect It | 2 |  |  | 1 |  |  |  |
| I am neutral | 0 |  |  | 2 |  |  |  |
| I can tolerate it | -1 | 1 |  |  |  |  |  |
| I dislike it | -2 |  |  |  |  |  |  |


| Code | Result | $\#$ |
| :--- | :--- | ---: |
| M | Must-Be | 0 |
| P | Perfomance | 1 |
| A | Attractive | 8 |
| I | Indifferent | 3 |
| R | Reverse | 1 |
| Q | Questionable | 0 |


| Importance | Avg: 4.2 |
| :--- | :--- |
| User | Rating |
| 1 | 5 |
| 2 | 4 |
| 3 | 4 |
| 4 | 6 |
| 5 | 1 |
| 6 | 5 |
| 7 | 5 |
| 8 | 6 |
| 9 | 5 |
| 10 | 4 |
| 11 | 4 |
| 12 | 4 |
| 13 | 4 |
|  | 2 |

Avg
Attractive
$x=1.63$
$y=2.77$
$x=0.62$
$y=2.84$

|  |  | Share Lucid stats to social media |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Feature Absent |  |  |  |  |  |  |
| Feature Present | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |  |
|  | -2 | -1 | 0 | 2 | 4 |  |
| I like it | 4 |  |  |  | 3 |  |
| I expect It | 2 |  |  |  |  |  |
| I am neutral | 0 |  |  | 8 |  |  |
| I can tolerate it | -1 |  | 1 |  | 1 |  |
| I dislike it | -2 |  |  |  |  |  |

The wording is weird for these questions

| Importance | Avg: 2.7 |
| ---: | ---: |
| User | Rating |
| 1 |  |
| 2 | 3 |
| 3 | 1 |
| 4 | 7 |
| 5 | 2 |
| 6 | 5 |
| 7 | 2 |
| 8 | 1 |
| 9 | 1 |
| 10 | 2 |
| 11 | 2 |
| 12 | 4 |
| 13 | 2 |

Avg Indifferent
$x=1.86$
$y=0.77$
$x=0.54 \quad$ New
$y=0.77$
-
0.42
0.92

| Code | Result |
| :--- | :--- |
| M | Must-Be |
| P | Perfomance |
| A | Attractive |
| I | Indifferent |
| R | Reverse |
| Q | Questionable |


| Missy |  | Lactic Threshold |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Feature Absent |  |  |  |  |
| Feature Present |  | I like it | I expect It | I am neutral | I can tolerate it | I dislike it |
|  |  | -2 | -1 | 0 | 2 | 4 |
| I like it | 4 |  |  | 4 | 7 |  |
| 1 expect It | 2 |  |  |  |  |  |
| I am neutral | 0 |  |  | 2 |  |  |
| I can tolerate it | -1 |  |  |  |  |  |
| I dislike it | -2 |  |  |  |  |  |


| Importance |  |
| ---: | :--- |
| User | Rating |
| 1 |  |
| 2 |  |
| 3 |  |
| 4 |  |
| 5 |  |
| 6 |  |
| 7 |  |
| 8 |  |
| 9 |  |
| 10 |  |
| 11 |  |
| 12 |  |
| 13 |  |

## Avg

4.9

Attractive
$x=1.08$
$y=3.38$

| Feature | Continuous Analysis |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|l} \hline \begin{array}{l} \text { Dysfunctional/ } \\ \text { Absent (X) } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|l} \hline \begin{array}{l} \text { Functional/ } \\ \text { Prest }(Y) \end{array} \\ \hline \end{array}$ | Importance (z) | Category |
| F1 | 0.77 | 2.92 t | t | A |
| F2 | 0.92 | 1.77 | 3.70 | 1 |
| F3 | 1.46 | 2.54 | 4.60 | A |
| F4 | 0.15 | 1.00 | 2.50 | 1 |
| F5 | 0.23 | 0.62 | 2.80 | 1 |
| F6 | 0.77 | 2.23 | 3.60 | A |
| F7 | 0.92 | 2.23 | 3.60 | A |
| F8 | 0.38 | 1.62 | 3.50 | 1 |
| F9 | 1.08 | 3.15 | 4.40 | A |
| F10 | 1.08 | 2.08 | 4.10 | A |
| F11 | 0.62 | 2.84 | 4.20 | A |
| F12 | 0.42 | 0.92 | 2.70 | 1 |
| F13 | 1.08 | 3.38 | 4.90 | A |


|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{M}$ | $\boldsymbol{P}$ | A | I | R | $\mathbf{Q}$ | Total | Category |
| $8.00 \%$ | $0.00 \%$ | $69.00 \%$ | $15.00 \%$ | $8.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |
| $8.00 \%$ | $8.00 \%$ | $38.00 \%$ | $38.00 \%$ | $8.00 \%$ | $0.00 \%$ | $100.00 \%$ | I |
| $8.00 \%$ | $16.00 \%$ | $38.00 \%$ | $38.00 \%$ | $0.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |
| $0.00 \%$ | $8.00 \%$ | $23.00 \%$ | $53.00 \%$ | $8.00 \%$ | $8.00 \%$ | $100.00 \%$ | I |
| $0.00 \%$ | $0.00 \%$ | $15.00 \%$ | $85.00 \%$ | $0.00 \%$ | $0.00 \%$ | $100.00 \%$ | I |
| $0.00 \%$ | $8.00 \%$ | $46.00 \%$ | $38.00 \%$ | $0.00 \%$ | $8.00 \%$ | $100.00 \%$ | A |
| $0.00 \%$ | $8.00 \%$ | $54.00 \%$ | $23.00 \%$ | $15.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |
| $0.00 \%$ | $0.00 \%$ | $46.00 \%$ | $39.00 \%$ | $15.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |
| $8.00 \%$ | $0.00 \%$ | $77.00 \%$ | $15.00 \%$ | $0.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |
| $0.00 \%$ | $8.00 \%$ | $46.00 \%$ | $30.00 \%$ | $8.00 \%$ | $8.00 \%$ | $100.00 \%$ | A |
| $0.00 \%$ | $8.00 \%$ | $61.00 \%$ | $23.00 \%$ | $8.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |
| $0.00 \%$ | $0.00 \%$ | $23.00 \%$ | $69.00 \%$ | $0.00 \%$ | $8.00 \%$ | $100.00 \%$ | I |
| $0.00 \%$ | $0.00 \%$ | $85.00 \%$ | $15.00 \%$ | $0.00 \%$ | $0.00 \%$ | $100.00 \%$ | A |



